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## THE L&H THREADED RODS CORP. ADVANTAGE

- L&H buys hot-rolled raw material in heat lots directly from the producing mills to a proprietary material specification.
  - 1-A) Others buy from a cold-drawn processor, which in turn buys from a mill, which only makes the steel to a generic chemistry specification.
- 2) L&H cold draws the hot-rolled bars in-house, using cold-drawn dies made to precise die methodology. This produces a cold-drawn bar with additional elongation, reduction of area, and strength characteristics. L&H can draw Grade 8 U-Bolt material from straight bars or coils.
  - 2-A) Others buy from a cold-drawn processor that cold draws to size only.
- L&H has an in-house stress-relieving furnace that allows us the option of stress-relieving the cold-drawn bars to insure mechanical properties.
  Others do not have this stress-relieving capability.
- L&H has an in-house metallurgical laboratory (A-Lab Corp. <u>www.a-labcorp.com</u>), which tests all of our material and consults on any quality issues.
  Others rely on third party laboratories, factory employees, or none of the above.
- 5) L&H is financially sound in the fact that we maintain massive amounts of raw material, discounting our invoices, and occasionally supply other U-Bolt manufacturers with material.
  - 5-A) Ask our competitors about their inventory levels and their financial strength.

- 6) Our manufacturing capabilities include seven cold-drawn bar lines; four bar shears; five saws; various chamfer, threading, and bending machines including two-roll types, planetary, flat die, and sequentially chamfer, threading, and bending machines.
  - 6-A) Ask our competitors about their manufacturing capabilities.
- 7) We cold-draw over 40,000 tons per year of various grades of steel bars. 7-A) Ask our competitors about their processing tonnage.
- L&H makes the Centermark U-Bolt Bender, which is the leading bending machine in the spring shop industry.
  - 8-A) No other U-Bolt manufacturer supports the spring shops in this manner.
- 9) L&H supports the spring shop industry and aftermarket by belonging to the trade associations and marketing groups. These include Heavy Duty Aftermarket Week, the SSA, HD America/Truckpride, VIPAR, and sponsoring various individual company functions.
  - 9-A) Note the absence of our competitors in this effort.
- 10) L&H marks each threaded rod and U-Bolt for traceability and quality control purposes.
  - 10-A) Ask our competitors about their marking policy.
- 11) L&H can manufacture orders to special print and cut lengths, and ship in a timely manner.
  - 11-A) Ask our competitors about their ability to produce specially made U-Bolts and threaded rods.

Compare L&H Threaded Rods Corp. with our competitors.

We appreciate your past support and look forward to your continued business!